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INNOVATION LAB FOR
**FOOD SECURITY
POLICY**

Impacts of Improved Sorghum Varieties on Farm Families in Mali: A Multivalued Treatment Effects Approach

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Motivation

- Sorghum is a major food staple
- Investment in sorghum improvement since 1970s
- Low adoption rates (10-30%)
- Achieving yield gains difficult
- First sorghum hybrids could change the situation



Hypotheses



Working hypotheses

Test

I: Mechanism of improved varieties diffusion may not be well-adapted

Examine factors influencing adoption

II: Improved varieties may not be superior to local varieties

Measure impacts on farm families, including consumption and yields

Data



- 58 villages in the Sudanian Savanna of Mali
- 10 farm families randomly selected per village
- + 48 farm families growing sorghum hybrids
- 628 households, 723 sorghum plots
- 4 survey rounds 2014-15

Empirical strategy



Ordered logit

- Plot-level variety choice
- Differentiates:
 - 0 = local varieties
 - 1 = improved varieties
 - 2 = hybrids

Multivalued treatment

- Cattaneo (2010)
- Addresses selection bias
- ATE and percent of ATE
- 3 models for robustness

Empirical strategy

Notation

- $t = \{\text{local (0) improved (1) hybrid (2)}\}$ is treatment type
- y_{1i} potential outcomes of adoption
- y_{0i} potential outcomes of non-adoption
- d_i denotes adoption status
- $i = \{1, \dots, n\}$ is unit indexed

Outcome model

- $y_i(t) = d_i(t)y_{1i}(t) + (1 -$

Empirical strategy



Model	Profile
1. Regression adjustment	models the outcome variable as a function of observables
2. Augmented, inverse-probability weighted (AIPW)	models both the outcomes and adoption as function of observables
3. Inverse-probability weighted, regression adjustment (IPWRA)	models both the outcomes and adoption as function of observables

Outcomes



- **Yield**
- **Household Dietary Diversity Score (HDDS) (freq)**
- **Share of sorghum harvest sold**

Results: Ordered Logit



	Improvement status	Robust Std. Err
individually-managed	-0.573*	(0.327)
wife	0.882**	(0.344)
son	0.407*	(0.240)
education	0.878***	(0.204)
location	0.00207	(0.00363)
erosion control	-0.475**	(0.204)
assets	0.206***	(0.0785)
labor supply	0.191**	(0.0826)
cooperative	-0.0147	(0.353)
market	-0.154	(0.197)
Constant cut1	3.605***	(1.143)
Constant cut2	6.049***	(1.148)
Observations	728	

Results: Multivalued treatment



		RA	AIPW MNL	IPWRA MNL
yield	improved	.3357052	.2275826	.3486967
	hybrid	.7880124**	1.025119**	1.8005***
freqhdds	improved	.0369894	-.0077307	-.0073753
	hybrid	.1150511	.0710718**	.0762431**
sharesold	improved	.937192**	1.242769**	1.166684**
	hybrid	2.556126***	1.601737**	1.614431**

Conclusions



- adoption determinants differ between collectively- and individually-managed plots
- plot manager characteristics are key determinants of adoption, in addition to household wealth and labor supply
- adopting new, guinea-race sorghum hybrids is associated with
 - superior yields
 - more diverse diet
 - a higher share of sorghum sold

Policy Implications

A group of approximately 12 people, including men and women, are sitting on a dirt ground outdoors. On the far left, a man in a dark suit is sitting on a metal stool, writing in a notebook. The rest of the group is sitting on the ground or on simple wooden stools. They are dressed in casual, everyday clothing. In the background, there are trees, a bicycle, and a dark-colored SUV parked. The overall setting appears to be a rural or semi-rural area.

To encourage more widespread use of promising hybrids, attention will need to be paid to integrated seed systems, affordability, and a mechanism of diffusion for improved seed to incorporate not only the household head but also all economically active members of the EAF.

Future Research



- Further calibration of these results with detailed soils data in the yield outcome model
- Enhanced measures of dietary diversity in the consumption model